



# ***Logistics & FTZ\* Solutions For Your Global Business***

*Presented by*

**Edmundo Rodríguez, CHB**

**President & CEO**

**© 2012**



# OUR COMPANY

- **Founded: 1973 (Over 35 years experience)**
- **2 Offices; 2 Licensed Brokers; 40 + employees**
- **Over 1,000 Offices Worldwide - Agent Network**
- **State-of-the-art Computerized System**
- **Online Shipment Tracking & Support**  
**[www.nreyes.com](http://www.nreyes.com)**
  - **Showing Custom & FDA Release Status**
  - **Printing of all Customs Documents via a PDF File**

# OFFICES ON ALL MAJOR ACTIVITY PORTS





# NATIONAL PERMIT

Authority to transact Customs business in all Customs Districts:

- Employee implant rule/ employee on-site
- Filing electronic drawbacks
- National Customs Automation Program
- Post-entry summary work

**Néstor Reyes Inc.;**  
**your Customs Brokers**  
**across the Nation!**




U.S. DEPARTMENT OF HOMELAND SECURITY  
U.S. Customs and Border Protection

Permit No.  
99-00554

# CUSTOMS BROKER NATIONAL PERMIT

19 CFR 111.19

PERMIT FOR LICENSED CUSTOMS BROKER IN ACCORDANCE WITH SECTIONS 111.19 AND 111.96 CUSTOMS REGULATIONS		
1. DELIVERED THROUGH SAN JUAN	2. LICENSE NUMBER 10082	3. ISSUED BY <b>HEADQUARTERS - WASHINGTON, DC</b>
THE PROVISIONS OF SECTIONS 111.19 AND 111.96 HAVING BEEN MET AND ALL REQUISITE FEES HAVING BEEN PAID, THIS PERMIT AUTHORIZES THE PERSON, COMPANY, CORPORATION, OR OTHER ENTITY IDENTIFIED BELOW TO TRANSACT THE SELECTED CUSTOMS BUSINESS AS IDENTIFIED IN THE DISTRICT NAMED.		
4. NAME AND ADDRESS  NESTOR REYES, INC. 1055 JF KENNEDY AVENUE I.L.A BLDG., SUITE 801 SAN JUAN, PR 00920	5. DATE 2/19/2003	6. SIGNATURE OF AUTHORIZED CBP OFFICIAL    Assistant Commissioner, Office of International Trade

CBP Form 342A (12/06)

Puerto Rico Minority Supplier Development Council



THIS CERTIFIES THAT

NESTOR REYES INC

Has met the requirements for certification as a bona fide Minority Business Enterprise as defined by the National Minority Supplier Development Council, Inc.<sup>®</sup> (NMSDC<sup>®</sup>) and as adopted by the Puerto Rico Minority Supplier Development Council

\*\*NAICS Code(s): 488510

\*\*Description of their products/services as defined by the North American Industry Classification System (NAICS)

10/24/2011

*Issued Date*

12/31/2012

*Expiration Date*

PR5184

*Certificate Number*

*Jacqueline Marie Matos, President, PRMSDC*

By using your assigned (through NMSDC only) password, NMSDC Corporate Members may view the original certificate by logging in at: <http://www.nmsdc.org>.



**NMSDC**®

An affiliate of the National Minority Supplier Development Council, Inc.<sup>®</sup> (NMSDC<sup>®</sup>)



# OUR INTEGRATED LOGISTICS SERVICES FOR YOUR SUCCESS

- **From placing the order**
  - Incoterms 2010
  - Worldwide Agent Network (Freight Savings)
  - Full Control of Documents & Cargo
- **“Just in Time” FTZ Inventory Program**
- **Competitiveness with Sub zones Program**
  - Inverted Tariff Provisions
  - No Duties or Municipal Taxes on Repair parts until used
  - No duties/Taxes on Defective or non approved goods
- **Tax Incentives (Law # 73 Effective date 7-01-08)**
  - 4% Maximum Tax Rate
  - No Municipal Taxes on Exports
- **Law 159 June 2004**
  - CRIM Exemption on Merchandise & Equipment
  - 60% Exemption on the Property (some restrictions apply)



***Customs & Trade Institute;  
A Division of NRI***

***Seminars on Global Trade***

- **Basic Guide for Importing into the U.S.  
(Regarding to PR)**
- **Exportation of Goods and Services**
- **Incoterms® 2010 & Marine Insurance**
- **Import & Export Procedures and Requirements**
- **Classification, Value & Invoice Requirements**
- **Letters of Credit for Import/Export Transactions**
- **Focus Assessment for Customs Compliance**



***Customs & Trade Institute;  
A Division of NRI***

***Seminars on Global Trade***

- **How to Survive a Customs Audit**
- **Foreign Trade Zones Program**
- **Prevent Terrorism – Protect Your Operation!:  
Advantages of Joining the Customs-Trade  
Partnership Against Terrorism**
- **Food & Drug Administration Bioterrorism Act**
- **E-Logistics & International Trade**
- **Customs Compliance**
- **New Tutorial for the Broker Exam**



# OUR SERVICES FOR YOUR IMPORT & EXPORTS OPERATIONS

- **Customs Brokerage /Freight Forwarding**
- **Non-Vessel Operating Common Carriers (NVOCC's)**
- **Trade Consultants & FTZ Advisors**
- **Door-to-Door Services for your Shipments**
- **Source/deliver cargo worldwide**
- **Warehousing & Distribution**
- **“In-Bond” Inland Transportation**
- **Security Consulting Services**
- **Training-Customs & Trade Institute**



# **ImEx Zone Logistics, Inc.**

## **FTZ Services for Small Business**

- An FTZ Public Warehouse provider, is a valuable resource for new exporters. A small business can expand their market share to the Caribbean and the Americas while minimizing operational costs.
- Exhibit Merchandise
- Pick, Sort & Re-Pack Services
- In- Bond Carrier & Island Distribution
- Air & Ocean Export Services
- [www.ImExFTZ.com](http://www.ImExFTZ.com)



# QUALIFICATIONS

- **Holders of Customs National Permit**
- **C-TPAT\* certified operations**
- **New Ace Program Participants**
- **Minority Business Enterprise (Certified)**
- **Hub Zone**
- **NAFTAZ\*\* Member**

**\*C-TPAT – Customs-Trade Partnership Against Terrorism**

**\*\*NAFTZ – National Association of Foreign Trade Zones**



# CUSTOMS-TRADE PARTNERSHIP AGAINST TERRORISM (C-TPAT)

*NRI is the first local provider to be accept in the C-TPAT Program. Our Knowledge and Commitment ensure a more secure service for your worldwide supply chain operations.*

## Benefits:

- ▲ Reduced Inspections & Border Time
- ▲ Account Manager
- ▲ Eligibility for Account-based Processes (bimonthly/monthly payments, e.g.)
- ▲ Faster Shipment Processing / Reduced Delivery Time
- ▲ Privileges during targeting processes and penalty mitigations




# Cost Effective Supply Chain Initiatives For Security & Competitiveness with NRI

- **CSI - Container Security Initiative**
- **24 Hours Manifest Rule**
- **C-TPAT Customs & Trade Partnership Against Terrorism**
- **ISA (Importer Self Assessments)-** allows importers maximum control of their own Customs compliance with less Customs oversight.
- **FDA Bioterrorism Act-** Advance notice of any shipment of human or animal food imported or offered for import at U.S.
  - Prior Notice
  - Registration of Facilities
- **10 + 2 Importer Security Filing (ISF) and Additional Carrier Requirements**



# FOREIGN TRADE ZONES IN PUERTO RICO





# FOREIGN TRADE ZONES (FTZ's)

**"A foreign-trade zone is a restricted-access site, in or adjacent to a Customs port of entry, operated pursuant to public utility principles under the sponsorship of a corporation granted authority by the Board and under supervision of the Customs Service."**

Regulations of the Foreign-Trade Zones Board (19 CFR Part 400)



# FTZ'S IN PUERTO RICO

## ● Multiple Cash Flow Advantages

- No duties/taxes until declared for Consumption

## ● Advantages for Distribution

- Combining Foreign and Domestic merchandise
- Reduced Transit Time
- Reduced Transportation Costs
- Reduced Destination Charges

## ● Advantages to Export from PR

- 4% Maximum Tax Rate (Law # 73 Effective date 7-01-08)
  - No Federal Income Tax
  - No Property or Inventory Taxes (8%) (Law # 159 – 6/24/04)
  - No Municipal\* Tax (Law 131 6/17/99) or Customs Duties
- \*Except Petroleum Products (Law # 126, 10-6-05)



# FTZ'S IN PUERTO RICO


## ● Advantages for Manufacturing

- Inverted Tariff Provisions
- Duty Deferral – Customs Duties & Federal Taxes deferred on imports
- No duties or Property Inventory (CRIM) on Machine Spare Parts- until used
- No duties on Damaged goods or expired inventory
- No Property Inventory Tax “(CRIM) while in the Zone Law 159 6/24/04
- No Municipal Tax on Exports to Foreign Countries
- Logistical Benefits – streamlines Customs Procedures (e.g. “Weekly Entry”, “Weekly Entry for Exports”, “Direct Delivery”)



# ***NRI FTZ GROUP***

- **A Team of Experts for the development and operation of your own Foreign Trade Zone.**
- **FTZ Group Services:**
  - **Feasibility Studies & Savings Analysis**
  - **Federal Security Requirements**
  - **FTZ Board Application & Operation Logistics**
  - **Pre Customs FTZ Audit**
  - **Customs Binding Rulings**
  - **Handling of all Admissions, Entries, Exportations, Bonded Transportation and much more!!**




# Zones & Sub-Zones in PR

## ● FTZ #7 Mayagüez

*Grantee: Puerto Rico Industrial Development Company*

- IPR Pharmaceuticals, Inc.
- José G. Flores, Inc.
- Mitsubishi Motor Sales of the Caribbean
- Motorambar, Inc.
- Multiventas y Servicios PR, Inc.
- Mays Chemical Company of Puerto Rico, Inc.
- Sony Puerto Rico, Inc.
- Suzuki Del Caribe, Inc.
- Suzuki Del Caribe, Inc. (Parts Warehouse)
- Toyota de Puerto Rico, Inc.
- Plaza Motors Corporation




# Zones & Sub-Zones in PR

- **FTZ #7 Mayagüez**

*Grantee: Puerto Rico Industrial Development Company*

- Patheon Puerto Rico, Inc.
- GE Appliances Caribbean & Co.
- Cabrera Grupo Automotriz Corp.
- CooperVision Caribbean Corp.
- Komodidad Distributors
- Walgreens
- Baxter Healthcare S. A.
- Eleven Eleven Corp.
- Allied Logistics Corp.




# Zones & Sub-Zones in PR

## ● FTZ #7 Mayagüez

*Grantee: Puerto Rico Industrial Development Company*

- Subzone 7B Commonwealth Oil Refining Company, Inc.
- Subzone 7C Bristol Myers Squibb Company
- Subzone 7E Dupont Agricultural (DACI)
- Subzone 7G Schering-Plough Products, L.L.C.
- Subzone 7H Ortho Biologics, LLP
- Subzone 7I Abbott Pharmaceuticals PR Ltd
- Subzone 7J Bristol Myers Squibb – Manatí
- Subzone 7K Lilly del Caribe
- Subzone 7L Patheon (MOVA) P.R. – Manatí
- Subzone 7M Amgen Manufacturing



# Zones & Sub-Zones in PR

## ✳ FTZ #61 San Juan

### *Grantee: Compañía de Comercio y Exportación*

Sub Zone 61A

Searle & Company Caguas)

Sub Zone 61B

Searle Limited (Barceloneta)

Sub Zone 61C

SmithKline Beecham Pharmaceuticals (Cidra)

Sub Zone 61D

Merck, Sharp & Dohme Química (Arecibo)

Sub Zone 61E

Merck, Sharp & Dohme Qulmica (Barceloneta)

Sub Zone 61F

IPR Pharmaceuticals, Inc.

Sub Zone 61G

IPR Pharmaceuticals, Inc.

Sub zone 61H

Baxter Caribe Inc. (Guayama)

Sub zone 61I


Sun Oil Company

Sub zone 61J

PepsiCo Corporation

Sub zone 61K

Pfizer Pharmaceuticals, Inc.




# Zones & Sub-Zones in PR

## ✳️ **FTZ #61 San Juan**

### *Grantee: Compañía de Comercio y Exportación*

Expansion Site-1	GIB – Me Salvé
Expansion Site-1, Parcel A	Plaza Provisions Company
Expansion Site-1, Parcel A, Building 5	Colomer & Suárez
Expansion Site-1, Parcel E	Kimberly Clark
Expansion Site-2	Borschow Hospital & Medical Supply
Expansion Site-3	Able Sales Company, Inc..
Expansion Site-5	Bella International
Expansion Site-5	Casco Sales Company, Inc.
Expansion Site-6	Garage Isla Verde
Expansion Site 10	Gómez Hermanos Kennedy DBA Garage Europa
Expansion Site 14	Barranquitas Auto Corp. DBA Benítez Auto
Expansion Site 15	Alcon Laboratories
Expansion Site 19	Rams Imports
Expansion Site 20	Caguas Expressway Motors
Expansion Site 21	Trafon Group
Expansion Site 22	Autogermana, Inc.
Expansion Site 23	Rooms to Go, Inc.
Expansion Site 24	Carlos Robles Bath, Tile & Stone




# Zones & Sub-Zones in PR

## ✱ **FTZ #163 Ponce**

*Grantee: Corporación para el Desarrollo de la Zona Libre de Ponce, C.D.*

- ✱ 163-1 Dantzler, Inc
- ✱ 163-1 163-5 Parque Industrial Mercedita
- ✱ 163-1 Pepsi-Cola Mfg. International Limited
- ✱ 163-2 Peerless Oil and Chemicals, Inc.
- ✱ 163-3 César Castillo, Inc.
- ✱ 163-4 Centro Automotriz Santa Rosa, Inc.
- ✱ 163-5 Parque Industrial Mercedita
- ✱ 163-6 Industrias Vasallo
- ✱ 163-7 Umeco, Inc.
- ✱ 163-8 Ayala Warehouse, Inc



# Zones & Sub-Zones in PR

## ✱ **FTZ #163 Ponce**

*Grantee: Corporación para el Desarrollo de la Zona Libre de Ponce, C.D.*

✱ 163C

Demaco Corporation

✱ 163Lot 1

Colomer & Suárez (Ponce)

✱ 163 Site 2

EcoEléctrica L.P.

# *COMPETITIVENESS*



**The Key to success  
in Today's  
Global Business**



# NRI Handling the Shipments for Puerto Rico Leading Business

## Sectors as :

- Pharmacies Industries and Life Sciences Projects
- Automotive Industry
- Construction
- Textile and Apparel
- High Tech Industries
- Food and Beverages
- Sport and Special Events
- Exhibitions and Fairs

**Plan your next shipment with the Experts !**



# NRI, Active in Puerto Rico's Competitiveness

## Partial List of Entities:

- Past Board Member of P. R. Chamber of Commerce
- President Transportation Committee PR Chamber of Commerce
- P. R. Manufacturers Association- Transportation and Export Committees
- Speakers and Advisors for Universities, Government , Industry and Trade Organizations
- Internships Programs for Students in International Trade
- Founder CRECE (Center of Resources to Create New Enterprises)
- Puerto Rico Export Council Founder Member
- Transshipment Port of Las Americas Advisory Committee
- Past Advisors to the Legislature (House of Representatives & Senate)
- Advisors for International Commercial Treaties (GATT, NAFTA, CAFTA, CAFTA DR, FTAA)
- Past Board Member PRMSDC
- Member PR District Export Council (Federal Department of Commerce)
- Member of Governors Fortuño “Junta de Comercio Exterior”

# NRI Principal Contact List

*Edmundo Rodríguez, President & CEO*  
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*Luis Andrés Rivera, Aguadilla Coordinator*  
*Pedro Colón, Taffic Manager*  
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# ***Néstor Reyes, Inc.***

## ***Your One Stop Shop In Global Logistics***

**Customs Brokers**

**Freight Forwarders**

**Bonded Warehouse**

**In-Land  
Transportation**

**Foreign Trade  
Zone**

**Training  
Seminars**

**Customs  
Compliance  
Assessment**

**National Permit**

**NVOCC**

**Project Management**

**C-TPAT Member &  
Ace Participant**

January 25, 2012

31